#### 15.472: Cross-Sectional Asset Pricing

Daniel Greenwald

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### **Cross-Sectional Asset Pricing**

- ► Key research questions:
  - 1. Why do some stocks have higher returns than others?
  - 2. What can this tell us about investors' preferences and the risks they face?
- Fundamental equation(s) of finance:

$$E_t \Big[ M_{t+1} R_{i,t+1} - 1 \Big] = 0$$
  $E_t \Big[ M_{t+1} R_{i,t+1}^e \Big] = 0$ 

Unconditional equivalents

$$E\left[(M_{t+1}R_{i,t+1}-1)z_t\right] = 0 \qquad \qquad E\left[M_{t+1}R_{i,t+1}^e z_t\right] = 0$$

• Challenge: estimate  $M_{t+1}$  as a function of observable factors.

# Linear SDF Approach

• Linear specification for SDF:  $M_t = b' f_t$ .

- Can drop constant WLOG by redefining  $f'_t = (1, \tilde{f}'_t)$ .
- Linear GMM moment conditions:

$$E\left[\underbrace{Z'_t}_{m \times n}\left(\underbrace{R_{t+1}}_{n \times 1}\underbrace{f'_{t+1}}_{1 \times k}\underbrace{b}_{k \times 1} - 1\right)\right] = 0 \qquad E_t\left[\underbrace{Z'_t}_{m \times n}\underbrace{R^e_{t+1}}_{n \times 1}\underbrace{f'_{t+1}}_{1 \times k}\underbrace{b}_{k \times 1}\right] = 0$$

• Why not estimate  $E_t [M_{t+1}x_{t+1} - p_t] = 0$ ?

Note: for excess return version, need to normalize.

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▶ Why not estimate  $E_t [M_{t+1}x_{t+1} - p_t] = 0$ ? Need GMM data to be stationary.

Note: for excess return version, need to normalize.

## Warm-Up: Single Factor is Excess Return

Simplest case: single factor  $f_t$  which is an excess return,  $M_{t+1} = \gamma_0 + \gamma_1 f_{t+1}$ .

► Recall: 
$$E\left(R_{i,t+1}^{e}\right) = -\operatorname{Cov}\left(R_{i,t+1}^{e}, M_{t+1}\right)E(M_{t+1})^{-1}$$

Now use some algebra and use the fact that  $f_t$  is itself an excess return.

$$E(R_{i,t+1}^{e}) = -\beta_{i} \operatorname{Var}(f_{t+1}) \gamma_{1} E(M_{t+1})^{-1}, \qquad \beta_{i} = \frac{\operatorname{Cov}(R_{i,t+1}, f_{t+1})}{\operatorname{Var}(f_{t+1})}$$
$$E(f_{t+1}) = -\operatorname{Var}(f_{t+1}) \gamma_{1} E_{t}(M_{t+1})^{-1}$$

• Putting it all together:  $E\left(R_{i,t}^{e}\right) = \beta_{i}E\left(f_{t}\right)$ 

• Implementation: regress  $R_{i,t}^e = \alpha_i + \beta_i f_t + \varepsilon_{i,t}$  and then jointly test  $\alpha_i = 0$ .

### Testing $\alpha = 0$

Could state as "DM" test:

$$T\left(g_{R,t}(\hat{b}_R)'S_U^{-1}g_{R,t}(\hat{b}_R) - g_{U,t}(\hat{b}_U)'S_U^{-1}g_{U,t}(\hat{b}_U)\right) \xrightarrow{d} \chi^2(\text{\#restrictions})$$

But can also just do Wald test, which requires only unrestricted estimate

$$Tr(\hat{b}_{U})' \left[ R(\hat{b}_{U})' \hat{V}_{U} R(\hat{b}_{U}) \right]^{-1} r(\hat{b}_{U}) \xrightarrow{d} \chi^{2} (\text{#restrictions})$$

where restriction is r(b) = 0 and  $R(b) = \nabla r(b)$ , and  $\hat{V} = \operatorname{acov}(\hat{b})$  under efficient GMM.

In this case:

$$T\alpha' V_{11}^{-1} \alpha \xrightarrow{d} \chi^2(n)$$

where  $V_{11}$  is top left block of acov(*b*) for  $b' = (\alpha', \beta')$ , and n =#assets.

### Testing $\alpha = 0$ : Special Case

"Recall" that for OLS with homoskedastic, serially uncorrelated errors:

$$V_{OLS} = E[x_t x_t']^{-1} \otimes E[\varepsilon_t \varepsilon_t']$$

• Here  $x'_t = (1, f_t)$ , so

$$V_{OLS} = \begin{bmatrix} 1 & E(f_t) \\ E(f_t) & E(f_t^2) \end{bmatrix}^{-1} \otimes \Sigma = \operatorname{Var}(f_t)^{-1} \begin{bmatrix} E(f_t^2) & -E(f_t) \\ -E(f_t) & 1 \end{bmatrix} \otimes \Sigma.$$

► Top left block:

$$V_{11} = \operatorname{Var}(f_t)^{-1} E(f_t^2) \Sigma = \left(1 + \frac{E(f_t)^2}{\operatorname{Var}(f_t)}\right) \Sigma$$

• GMM can easily handle heteroskedasticity and autocorrelation.

#### **General Factor Structure**

• General structure: multiple factors, not excess returns.  $M_{t+1} = \gamma_0 + \gamma'_1 f_{t+1}$ .

- Assume that  $\text{Cov}_t(f_{t+1}, f_{t+1})$ ,  $\text{Cov}_t(f_{t+1}, R_{t+1})$  are constant over time (constant beta).

Now have

$$E_t(R_{t+1}^e) = -BCov(f_{t+1})\gamma_1 R_{f,t} = B\lambda_t$$

$$E(R_{t+1}^e) = B\lambda$$
(1)

where *B* is the OLS coefficient matrix on  $R_t^e = a + Bf_t + \varepsilon_t$ .

- ▶ Goal: test whether (2) holds while correcting for fact that *B* is estimated.
  - Note that we are losing information by going from (1) to (2).

#### When Factor $\neq$ Excess Return

- ▶ Need a different approach this time.
  - Before,  $E(f_t) = \lambda$  means

$$E(R^e_{i,t}) = \beta_i \lambda = \alpha_i + \beta_i E(f_t) \implies \alpha_i = 0.$$

- Now,  $E(f_t) \neq \lambda$ :

$$E(R_{i,t}^{e}) = B_{i}\lambda = a_{i} + B_{i}E(f_{t}) \implies R_{i,t}^{e} = \underbrace{B_{i}(\lambda - E(f_{t}))}_{a_{i}} + B_{i}f_{t} + \varepsilon_{i,t}$$

so we need to know  $\lambda$  to test this.

Previously, were getting k restrictions from theory (definition of excess return).

- Now, need to estimate  $\lambda$  using at least *k* new moment conditions.
- Many possible moments to add, which should we use?

### Special Case: I.I.D. Return

- ► Ideal approach: WWMLD ("what would maximum likelihood do?").
- ▶ If returns (errors) are jointly i.i.d. normal:

$$L = \text{const} - \sum_{t=1}^{T} \frac{1}{2} (R_t^e - B\lambda)' S^{-1} (R_t^e - B\lambda)$$
$$\frac{\partial L}{\partial \lambda} = \sum_{t=1}^{T} (R_t^e - B\lambda)' S^{-1} B = 0$$
$$\hat{\lambda}_{ML} = (B'S^{-1}B)^{-1} B'S^{-1} \bar{R}^e$$

- This is the GLS estimator of the regression  $\bar{R}^e = B\lambda + \alpha_i$
- Can use our moment condition to target this solution.

# Efficient GMM Approach

- Can impose something like this in GMM.
- System of equations:

$$E \begin{bmatrix} R_t^e - a - F_t'\beta \\ F_t \left( R_t^e - a - F_t'\beta \right) \\ R_t^e - \Lambda'\beta \end{bmatrix} = 0$$

where  $F_t = (F_t \otimes I_n)$ ,  $\Lambda = (\lambda \otimes I_n)$ .

Connection to MLE? Imagine estimating last moment by itself for known *B*:

$$g_T = \bar{R}^e - B\lambda \qquad \qquad \hat{\lambda} = (B'S^{-1}B)^{-1}B'S^{-1}\bar{R}^e$$

• Note that we still estimate  $\beta$  using OLS. (Why?)

### Efficient GMM Approach

Sample moment condition:

$$g_T = \frac{1}{T} \sum_{t=1}^{T} \begin{bmatrix} R_t^e - a - F_t'\beta \\ F_t \left( R_t^e - a - F_t'\beta \right) \\ R_t^e - \Lambda'\beta \end{bmatrix}$$

where  $\bar{R}^e = E_T (R_t^e)$ .

• Derivative matrix for 
$$b' = (a', \beta', \lambda')$$
:

$$d = -E \begin{bmatrix} I & F_t & 0\\ F_t & F_t F'_t & 0\\ 0 & \Lambda' & B \end{bmatrix} = -E \left( \begin{bmatrix} 1 & f_t\\ f_t & f_t f'_t\\ 0 & \lambda' \end{bmatrix} \otimes I_n, \begin{bmatrix} 0\\ 0\\ B \end{bmatrix} \right)$$

Sample equivalent:

$$d_T = -\frac{1}{T} \sum_{t=1}^T \begin{bmatrix} I & F_t & 0\\ F_t & F_t F_t' & 0\\ 0 & \Lambda' & B \end{bmatrix}$$

### **Three-Pass Regression**

- Two-pass regression recovers λ values if all factors are included, but can be biased (in both stages) if factors are omitted.
  - Giglio and Xiu (2019): use PCA to span common sources of variation in returns.
- Assume that you want to price a factor  $g_t$  and you observe a vector of returns  $r_t$  with

 $r_t = \beta \gamma + \beta v_t + u_t$  $g_t = \delta + \eta v_t + z_t$ 

- **Pass 1:** Compute first *p* PCs of  $r_t$ . Denote components  $\hat{v}_t$ , loadings as  $\hat{\beta}$ .
- **Pass 2:** Regress average returns  $\bar{r}$  on  $\hat{\beta}$  to obtain risk prices  $\hat{\gamma}$ .
- **Pass 3:** Regress  $g_t$  on  $\hat{v}_t$  and compute expected return as  $\hat{\gamma}_g = \hat{\eta}\hat{\gamma}$ .

#### Fama-MacBeth

- ▶ Historically important procedure useful for understanding GMM estimate.
  - 1. Estimate betas using

$$R_{i,t}^e = a_i + \beta'_i f_t + \varepsilon_{i,t}$$

2. For each *t*, estimate  $\lambda_t$  using cross-sectional estimate

$$R_{i,t}^e = \lambda_t' \beta_i + \alpha_{i,t}$$

3. Estimate  $\hat{\lambda}$ ,  $\hat{\alpha}$ , and asymptotic covariances using

$$\hat{\lambda} = \frac{1}{T} \sum_{t=1}^{T} \hat{\lambda}_t \qquad \qquad \hat{\alpha} = \frac{1}{T} \sum_{t=1}^{T} \hat{\alpha}_t$$
$$V(\hat{\lambda}) = \frac{1}{T} \sum_{t=1}^{T} (\hat{\lambda}_t - \hat{\lambda})^2 \qquad \qquad V(\hat{\alpha}) = \frac{1}{T} \sum_{t=1}^{T} (\hat{\alpha}_t - \hat{\alpha})^2$$

### Fama-MacBeth

- Totally different approach (regress for fixed *t* then average). But delivers similar result because β<sub>i</sub> terms are constant across time.
- Stacking  $R_t^e = B\lambda + \alpha_t$  implies  $\hat{\lambda}_t = (B'B)^{-1}B'R_t^e$ .
- Sample expectation of this object:

$$E_T(\hat{\lambda}_T) = (B'B)^{-1}B'\bar{R}^e$$

identical to cross-sectional OLS estimator on averaged data:  $\bar{R}^e = B\lambda + \bar{\alpha}$ .

Sample covariance assuming  $\alpha_t$  independent across time:

$$Cov_T(\hat{\lambda}_t) = (B'B)^{-1}B'Cov_T(R_t^e)B(B'B)^{-1} = (B'B)^{-1}B'Cov_T(\hat{\alpha}_t)B(B'B)^{-1} = T^{-1}(B'B)^{-1}B'Cov_T(\bar{\alpha})B(B'B)^{-1}$$

which is averaged OLS, corrected for X-Eqn corr. (no serial corr., known, not estimated *B*).

# Time-Varying SDF

- Specification  $M_{t+1} = a + b' f_{t+1}$  implies that risk premia and risk free rates should be constant over time. If they aren't, this can lead to poor performance even with correct factors.
- ▶ Instead, could use  $M_{t+1} = a_t + b'_t f_{t+1}$ . Unrestricted problem hard to estimate.
- More parsimonious approach:

$$a_t = \gamma_0 + \gamma_1 z_t$$
$$b_t = \eta_0 + \eta_1 z_t.$$

Write in factor form using

$$\mathbf{f}_{t+1} = \begin{bmatrix} 1\\ z_t\\ f_{t+1}\\ z_t f_{t+1} \end{bmatrix} \qquad \qquad \mathbf{b} = \begin{bmatrix} \gamma_0\\ \gamma_1\\ \eta_0\\ \eta_1 \end{bmatrix}$$

so that  $M_{t+1} = \mathbf{b}' \mathbf{f}_{t+1}$ . Now use existing tools.

# Lettau and Ludvigson (2001)

- Use  $f_{t+1} = \Delta c_{t+1}$  as in traditional C-CAPM.
- But also use  $z_t = cay_t$ .
  - This is the residual from a cointegrating relationship inspired by the budget constraint.
  - Good empirical predictor of stock returns.
- Estimates equivalent to two stage procedure

$$\begin{aligned} R^e_{i,t+1} &= a_i + \beta_{i,z} z_t + \beta_{i,f} f_{t+1} + \beta_{i,f,z} z_t f_{t+1} + \varepsilon^i_{t+1} \\ E[R^e_{i,t+1}] &= \beta_{i,z} \lambda_z + \beta_{i,f} \lambda_f + \beta_{i,f,z} \lambda_{f,z}. \end{aligned}$$

allowing for testing of the *z*-specific parameters.

LL find strong explanatory power, rivaling Fama-French when labor income included as an additional factor.

# Lettau and Ludvigson (2001)

#### ► Figures:

- a. CAPM.
- b. Fama-French
- c. Consumption CAPM
- d. Scaled Consumption CAPM



# Lettau and Ludvigson (2001)

- ► Good state: high *cay* (low risk premia).
- Intuition: different portfolios can have same average betas, but what matters is if *β* is high when risk premia (λ<sub>t</sub>) are high.
- Question: what is *cay<sub>t</sub>* and why does it proxy for risk premia?



## Derivation of cay

- Complete markets rep. agent economy.
- Denote  $W_t$  as aggregate wealth (human capital plus asset holdings),  $C_t$  as consumption, and  $R_{w,t+1}$  as net return on aggregate wealth.

Accumulation equation for aggregate wealth:

$$W_{t+1} = R_{w,t+1}(W_t - C_t).$$

Rearranging the budget constraint and taking log-linear approximation:

$$\Delta w_{t+1} = k + r_{w,t+1} + (1 - \rho^{-1})(c_t - w_t).$$

where lowercase letters denote log variables,  $\rho = (W - C)/W$ .

# Tool: Lag Polynomial

- Lag operator *L* defined by  $L^k x_t = x_{t-k}$ .
- Geometric sum formula:

$$\left(\sum_{j=0}^{\infty} \rho^j\right) x = (1-\rho)^{-1} x$$

Lag polynomial versions:

$$\sum_{j=0}^{\infty} \rho^j x_{t-j} = \sum_{j=0}^{\infty} \rho^j L^j x_t = (1 - \rho L)^{-1} x_t, \qquad \sum_{j=0}^{\infty} \rho^j x_{t+j} = \sum_{j=0}^{\infty} \rho^j L^{-j} x_t = \left(1 - \rho L^{-1}\right)^{-1} x_t$$

• Denote  $cw_t = c_t - w_t$ . Then:

$$cw_t - \rho cw_{t+1} = (1 - \rho L^{-1}) wc_t = \rho (k + r_{w,t+1} - \Delta c_{t+1})$$

# Log-Linear Approximation

Solving forward and imposing the transversality condition  $\lim_{k\to\infty} \rho^k (c_{t+k} - w_{t+k}) = 0$ :

$$c_t - w_t = \operatorname{const} + \sum_{j=1}^{\infty} \rho^j (r_{w,t+1} - \Delta c_{t+1}).$$

This is an expost relation, but it most also hold ex ante:

$$c_t - w_t = \operatorname{const} + E_t \sum_{j=1}^{\infty} \rho^j (r_{w,t+1} - \Delta c_{t+1}).$$

Conclusion: wealth-consumption ratio should contain predictable information on future consumption growth and wealth returns.

# Further Approximations

Challenge #1: can't observe human capital component of wealth.

1. Take log-linear approximation

$$w_t \simeq \omega a_t + (1 - \omega) h_t$$
  
 $r_{w,t} \simeq \omega r_{a,t} + (1 - \omega) r_{h,t}$ 

2. Assume that

$$h_t = \kappa + y_t + z_t$$

where  $y_t$  is labor income, and  $z_t$  is stationary with mean zero.

Challenge #2: can't observe service flows from durables.

- Approach: assume that total consumption proportional to nondurables/services:  $c_t = \lambda c_{n,t}$ .

# Putting it All Together

Putting it all together

$$\lambda c_{n,t} - \omega a_t - (1-\omega)y_t = E_t \sum_{i=1}^{\infty} \rho^i \Big\{ [\omega r_{a,t+i} + (1-\omega)r_{h,t+i}] - \Delta c_{t+i} \Big\} + (1-\omega)z_t.$$

Scale the LHS to define

$$cay_t \equiv \text{const} + c_{n,t} - \beta_a a_t - \beta_y y_t$$

where  $\beta_a = \omega / \lambda$ ,  $\beta_y = (1 - \omega) / \lambda$ .

Note that  $cay_t$  is stationary, even though (c, a, y) all appear to contain unit roots.

- Estimate using cointegration.

### **Estimation of Cointegration Parameters**

- Estimate  $\beta_a$ ,  $\beta_y$  using the dynamic least squares (DLS) method of Stock and Watson (1993).
- DLS applied to this model specifies a single OLS regression equation

$$c_{n,t} = \alpha + \beta_a a_t + \beta_y y_t + \sum_{i=-k}^k b_{a,i} \Delta a_{t-i} + \sum_{i=-k}^k b_{y,i} \Delta y_{t-i} + \epsilon_t$$
(3)

- ▶ Point estimates are:  $c_{n,t} = 0.61 + 0.31a_t + 0.59y_t$
- Adjusting for  $\lambda = 1.1$  implies  $\sim 2/3$  of wealth in human capital.

# Dynamic Least Squares

To see why (3) works, define  $x_t = (a_t, y_t)$  and note that  $(c_{n,t}, a_t, y_t)$  being individually I(1) and cointegrated implies the triangular representation

$$\Delta x_t = \mu_1 + u_t^1 \tag{4}$$

$$c_{n,t} = \mu_2 + \beta' x_t + u_t^2.$$
 (5)

The obstacle is that  $u_t^2$  and  $x_t$  may be correlated. To orthogonalize them, project  $u_t^2$  onto  $\{u_t^1\}$  and use (4) to obtain

$$E[u_t^2|\{u_t^1\}] = E[u_t^2|\{\Delta x_t\}] = \mu_u + d(L)\Delta x_t$$

where d(L) is an unknown two-sided lag polynomial.

Substituting into (5) now yields

$$c_{n,t} = \mu + \beta' x_t + d(L)\Delta x_t + v_t^2$$

where  $v_t^2 \perp x_t$ .

#### **DLS In Practice**

- ► To apply the DLS estimator, assume  $d(L) = \sum_{i=-k}^{k} d_i L^i$ . LL use k = 8.
- Stock (1987) establishes that parameter estimates are superconsistent, in that  $T(\beta \hat{\beta}) \xrightarrow{p} 0$  instead of the usual  $\sqrt{T}(\beta \hat{\beta}) \xrightarrow{p} 0$ .
- Intuition: sharp disparity between stationary (finite cov) and nonstationary (infinite cov) distributions allows for faster convergance.
- Superconsistency allows us to use the estimated  $\widehat{cay}_t$  as if it were the true  $cay_t$  (i.e. no adjustment for generated regressors).

# Lewellan and Nagel (2006)

- Many conditional CAPM papers seek to reproduce return properties of Fama-French portfolios using time-varying SDFs and a single traditional factor ( $R_{m,t}$  or  $\Delta c_t$ ).
- ▶ LN argue that this approach cannot explain observed asset pricing "anomalies."
- Two-part argument:
  - 1. Existing studies ignore theoretical relations when freely estimating  $\lambda$ .
  - 2. Directly estimating conditional CAPM yields poor performance.

## Lewellan and Nagel (2006)

Goal: see if reasonable data generating processes can produce large unconditional alphas observed on some portfolios:

$$\alpha_i^u = E\left(R_{i,t+1}^e\right) - \beta_i^u \lambda$$

Conditional relation for single factor (market excess return):

$$E_t \left( R_{i,t+1}^e \right) = \beta_{i,t} \lambda_t \qquad \qquad \lambda_t = E_t \left( R_{m,t+1}^e \right)$$

Taking unconditional expectations (defining  $\beta_i \equiv E(\beta_{i,t}), \lambda \equiv E(\lambda_t)$ ):

$$E\left(R_{i,t+1}^{e}\right) = \beta_i\lambda + \operatorname{Cov}(\beta_{i,t},\lambda_t)$$

Rewrite unconditional alpha as

$$\alpha^{u} = \lambda(\beta_{i} - \beta^{u}) + \operatorname{Cov}(\beta_{i,t}, \lambda_{t})$$

where  $\beta^{\mu}$  (from unconditional regression) is not necessarily the same as  $\beta$ !

#### Unconditional $\beta$ : Intuition

• Example:  $\beta_t$  and  $\lambda_t$  are positively correlated.



#### Unconditional Beta of a Stock

► Assume CAPM holds, so that:  $R_{i,t+1}^e = \beta_{i,t} R_{m,t+1}^e + \varepsilon_{i,t+1}$ .

► Define 
$$\sigma_{m,t}^2 \equiv \text{Var}_t(R_{m,t}^e)$$
,  $\sigma_m^2 \equiv \text{Var}(R_{m,t}^e)$ , and also define  $\eta_{i,t} \equiv \beta_{i,t} - \beta_i$ . Then:

$$\begin{aligned} \operatorname{Cov}(R_{i,t+1}^{e}, R_{m,t+1}^{e}) &= \operatorname{Cov}\left(\beta_{i,t} R_{m,t+1}^{e}, R_{m,t+1}^{e}\right) \\ &= \beta_{i} \sigma_{m}^{2} + E\left[\eta_{i,t}\left(R_{m,t+1}^{e}\right)^{2}\right] - E\left(\eta_{i,t} R_{m,t+1}^{e}\right) E(R_{m,t+1}^{e}) \\ &= \beta_{i} \sigma_{m}^{2} + E\left[\eta_{i,t}\left(\lambda_{t}^{2} + \sigma_{m,t}^{2}\right)\right] - \lambda E\left(\eta_{i,t}\lambda_{t}\right) \\ &= \beta_{i} \sigma_{m}^{2} + \operatorname{Cov}\left(\beta_{i,t}, \lambda_{t}^{2}\right) + \operatorname{Cov}\left(\beta_{i,t}, \sigma_{m,t}^{2}\right) - \lambda \operatorname{Cov}\left(\beta_{i,t}, \lambda_{t}\right) \\ &= \beta_{i} \sigma_{m}^{2} + \operatorname{Cov}\left(\beta_{i,t}, (\lambda_{t} - \lambda)^{2}\right) + \operatorname{Cov}\left(\beta_{i,t}, \sigma_{m,t}^{2}\right) + \lambda \operatorname{Cov}\left(\beta_{i,t}, \lambda_{t}\right) \end{aligned}$$

Unconditional beta:

$$\beta_{i}^{u} = \beta_{i} + \sigma_{m}^{-2} \Big[ \operatorname{Cov} \left( \beta_{i,t}, \left( \lambda_{t} - \lambda \right)^{2} \right) + \operatorname{Cov} \left( \beta_{i,t}, \sigma_{m,t}^{2} \right) - \lambda \operatorname{Cov} \left( \beta_{i,t}, \lambda_{t} \right) \Big]$$

### Unconditional Beta of a Stock

Putting it all together:

$$\alpha_{i}^{u} = \left(1 - \lambda^{2} \sigma_{m}^{-2}\right) \operatorname{Cov}\left(\beta_{i,t}, \lambda_{t}\right) - \lambda \sigma_{m}^{-2} \operatorname{Cov}\left(\beta_{i,t}, (\lambda_{t} - \lambda)^{2}\right) - \lambda \sigma_{m}^{-2} \operatorname{Cov}\left(\beta_{i,t}, \sigma_{m,t}^{2}\right)$$

• Removing quantitatively small terms  $\lambda^2 / \sigma_m^2$  and Cov  $(\beta_{i,t}, (\lambda_t - \lambda)^2)$  yields

$$\alpha_{i}^{u} \simeq \operatorname{Cov}\left(\beta_{i,t},\lambda_{t}\right) - \lambda \sigma_{m}^{-2} \operatorname{Cov}\left(\beta_{i,t},\sigma_{m,t}^{2}\right)$$

Let's look for an upper bound. Ignore second term for now, so that

$$\alpha_i^u \simeq \operatorname{Cov}(\beta_{i,t}\lambda_t) = \rho \sigma_\beta \sigma_\lambda$$

Large alphas require extremely volatile betas. Do these show up in the data?

# **Estimating Conditional Betas**

- Conditional CAPM approaches generate  $\beta_{i,t}$  series but depend on correctly specified model.
- LN's approach: directly estimate  $\beta_{i,t}$  using high-frequency data.
- Key idea: assume  $\beta_{i,t}$  is stable within e.g., one quarter:  $\beta_{i,t} = \beta_{i,q}$ . Then run daily regression

$$R^{e}_{i,t} = \alpha_{i,q} + \beta_{i,q}(L)R^{e}_{m,t} + \varepsilon_{i,t}$$

 Lags are useful for allowing some stocks (esp. small stocks) to have delayed reaction to market return. Approach follows Dimson (1979)

$$R_{i,t}^{e} = \alpha_{i,q} + \beta_{i,q,0}R_{m,t}^{e} + \beta_{i,q,1}R_{m,t-1}^{e} + \beta_{i,q,2}\left[\left(R_{m,t-2}^{e} + R_{m,t-3}^{e} + R_{m,t-4}^{e}\right)/3\right] + \varepsilon_{i,t}$$

▶ If conditional CAPM is correct, then conditional alphas should be close to zero.

- Also produce estimates of  $\beta_{i,q}$  that can be used to evaluate theory.

### **Conditional Betas**

- Betas do move around over time.
- Vary systematically with relevant state variables (risk-free rate, dividend yield, term spread, etc.).
- But not enough to overturn anomalies.
- Conditional alphas large and close to unconditional versions.



# Implied Alphas

Examples: book-market portfolio earns 0.59% monthly on  $\sigma_{\beta} = 0.25$ , momentum portfolio earns 1.01% monthly on  $\sigma_{\beta} = 0.60$ .

	$\sigma_{eta}$			$\sigma_eta$		
$\sigma_\gamma$	0.3	0.5	0.7	0.3	0.5	0.7
	$\rho = 0.6$			$\rho = 1.0$		
0.1	0.02	0.03	0.04	0.03	0.05	0.07
0.2	0.04	0.06	0.08	0.06	0.10	0.14
0.3	0.05	0.09	0.12	0.09	0.15	0.21
0.4	0.07	0.12	0.17	0.12	0.20	0.28
0.5	0.09	0.15	0.21	0.15	0.25	0.35

### What About C-CAPM?

- > Don't have high frequency consumption data, so hard to estimate conditional betas directly.
- But LL theory implies that

$$R_{i,t+1}^{e} = \underbrace{a_{i} + \beta_{i,z} z_{t}}_{a_{i,t}} + \underbrace{\left(\beta_{i,f} + \beta_{i,f,z} z_{t}\right)}_{\beta_{i,t}} f_{t+1}$$
$$E[R_{i,t}^{e}] = \beta_{i}\lambda + \operatorname{Cov}(\beta_{i,t}, \lambda_{t}) = \beta_{i}\lambda + \beta_{i,f,z}\operatorname{Cov}(z_{t}, \lambda_{t}) = \beta_{i}\lambda + \beta_{i,f,z} \cdot \rho_{z,\lambda}\sigma_{z}\sigma_{\lambda}$$

- ► LL implies  $\text{Cov}(z_t, \lambda_t) \simeq 0.07\%$ . Since  $\sigma_z \simeq 0.019$ , so  $\sigma_\lambda \ge 3.2\%$  quarterly.
  - Average  $\lambda$  is small (-0.02% to 0.22% quarterly), need highly volatile (and skewed) price of risk.
- So what's the point? Does it matter if *cay*<sub>t</sub> is factor or scaling variable?
- General warning: be careful explaining portfolios with strong factor structure.

# Pitfalls of Cross-Sectional Asset Pricing Research

- ▶ Typical approach: run XSAP regs, declare victory if *p*-value on long-short return < 0.05.
- Many problems with this approach (Harvey, 2017).
  - Many possible factors, unsuccessful ones not reported (publication bias).
  - Many possible specifications for each factor (*p*-hacking).
  - Base rate p(H) is very important for p(H|data). Very low base rate implies many false positives.
- How can you avoid this trap?
  - Do not consider any t < 3 to be strong unilateral evidence (Harvey, Liu, Zhu, 2016 RFS).
  - Use **Minimum Bayes Factor** (Harvey, 2017). Weighs prior on null against strongest possible Bayesian evidence against the null (taken over all priors on alternative hypothesis).
  - For large *n* tests (e.g., alphas) False Discovery Rate control (Benjamini, Hochberg, 1995; Giglio, Liao, Xiu 2020)
  - Bring theory and other supporting evidence to bear.

### Recap: Cross-Sectional Asset Pricing

- Framework based on beta representations implied by theory.
- Estimating risk premia/risk prices uses generated regressors, can easily perform inference using GMM.
  - Fama-MacBeth is special case not correcting for generated regressors.
- Adding additional variables helps, but need to use theory to determine if these are factors or changes in risk prices.

► Tools:

1. Cointegration/dynamic least squares

2. Lag polynomial